

Message Text

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PAGE 01 THE HA 05741 110857Z

22-12

ACTION EB-07

INFO OCT-01 EUR-12 ISO-00 CG-00 DOTE-00 COME-00 L-03

CIAE-00 INR-07 NSAE-00 PM-04 NSC-05 SP-02 SS-15 STR-04

OMB-01 TRSE-00 /061 W

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R 110806Z NOV 75

FM AMEMBASSY THE HAGUE

TO SECSTATE WASHDC 6998

INFO AMEMBASSY BONN

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

USMISSION NATO

SECDEF WASHDC

LIMITED OFFICIAL USE THE HAGUE 5741

DEPT PASS DEPT OF TRANSPORTATION FOR COAST GUARD

E.O. 11652: N/A

TAGS: EAIR, MASS, MILI, NL

SUBJECT: DUTCH OFFICIAL COMPLAINS ABOUT COAST GUARD AIRCRAFT
PROCUREMENT POLICY

REF: BONN 18329

1. AIR COMMODORE MELIS(RETIRED) WHO HEADS MILITARY PROCURE-
MENT/SALES SECTION OF MINISTRY OF ECONOMIC AFFAIRS ON NOVEM-
BER 7 RAISED SUBJECT OF VFW-614 FOR US COAST GUARD WITH
EMBASSY AND MAAG OFFICERS, NOTED THAT DUTCH-GERMAN PLANE MOST
NEARLY MEETS COAST GUARD SPECIFICATIONS, AND SAID GON WAS
CONCERNED TO LEARN THAT SPECIFICATIONS MAY NOW BE MODIFIED
SO THAT US AIRCRAFT MAY COMPETE MORE SUCCESSFULLY AGAINST
VFW-614.

2. COMMENT: SHOULD BE NOTED THAT DUTCH ARE MOUNTING A MAJOR
EFFORT TO ESTABLISH PRINCIPLE THAT USG SHOULD PERMIT COMPETENT
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PAGE 02 THE HA 05741 110857Z

DUTCHFIRMS TO COMPETE FOR USG PROCUREMENT. CLEARLY A NUMBER

OF GON OFFICIALS ARE HOPEFUL THAT US SALE OF F-16 MAY BE
USED AS JUSTIFICATION FOR MAKING GOVERNMENT PROCUREMENT A
"TWO-WAY STREET," AND MANNER IN WHICH WE HANDLE US COAST
GUARD AIRCRAFT PROCUREMENT COULD HAVE SUBSTANTIAL IMPACT ON
DUTCH ATTITUDES TOWARD FUTURE PROCUREMENT OF US MILITARY
EQUIPMENT.

3. ACTION REQUESTED: WE WOULD APPRECIATE RECEIVING INFORMA-
TION ON STATUS OF THE COAST GUARD'S SEARCH AND RESCUE
AIRCRAFT CONTRACT FOR REPLY TO COMMODORE MELIS.
GOULD

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NNN

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Margaret P. Grafeld
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